

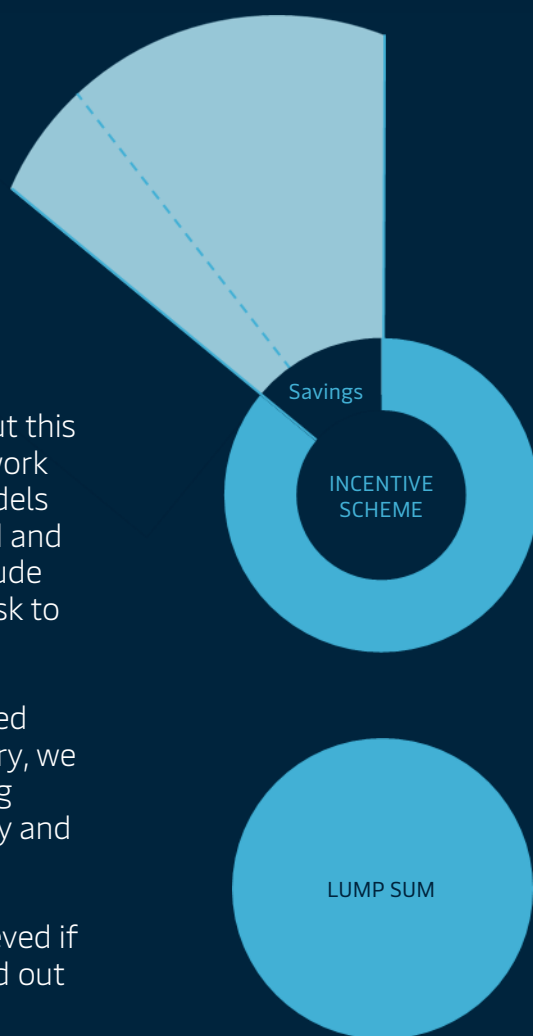


Maersk Decom Commercial Models

Rethinking the approach is one of our key focus areas, but this goes beyond technical solutions. At Maersk Decom, we work together with our customers to develop commercial models that create and distribute savings, allow risk to be shared and incentivise the entire value chain. Examples of these include bundling scopes and campaigns, or managing weather risk to enable out of season work.

Today, responsibility is a complex picture. As the dedicated decommissioning partner for the offshore energy industry, we aim to maximise both value and sustainability. By utilising innovative commercial models, we can reduce complexity and increase accountability throughout decommissioning.

The most effective commercial models can only be achieved if we engage early. Get in touch with our team today to find out more by visiting www.maerskdecom.com



REIMBURSABLE

We can control 60%+ of decommissioning costs in house, providing cost certainty years in advance



Under flexible commercial models that mitigate risk and incentivise efficient performance

REIMBURSABLE

INCENTIVE SCHEME

LUMP SUM



One contract - One point of contact - One integrated team